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Strong alliance in the capital market: Raiffeisen-Landesbank Steiermark acquires stake in CMTA AG

Technological innovation meets financial strength – shared goal: digitalization and efficiency in institutional bond trading

Graz, September 25, 2025 – Raiffeisen-Landesbank Steiermark AG acquires a 10 percent stake in CMTA AG, one of Europe's leading technology providers for digital institutional bond trading. This investment marks the beginning of a long-term strategic partnership with the aim of making capital market processes more efficient, transparent, and accessible – for professional investors and issuers alike.

"Raiffeisen-Landesbank Steiermark and us are connected not only by our location, but above all by our shared values. With RLB, we are gaining a strategic partner who shares our goal of creating a better capital market for our entire network. We look forward to close, sustainable cooperation and the joint expansion of our platform, as well as the development of new markets," said Christoph Müller, CEO of CMTA AG.

Shaping the future of bond trading – with AI, market knowledge, and regional roots

The new partnership with RLB Steiermark will not only accelerate growth but also build a bridge between technology and banking expertise. The investment is deliberately designed as a strategic alliance – with a focus on long-term value creation, joint product development, and a consistent internationalization strategy.

"With our investment in Graz-based CMTA AG, we are investing in a regionally anchored fintech company with an international focus. CMTA combines technological innovation with regulatory expertise and a strong network, which is a promising combination in the digital capital market environment. The JAMES platform also opens up new opportunities in bond trading and complements our capital market business in a targeted manner. With this partnership, we are not only strengthening our technological expertise, but also the domestic economy and Styria as a financial center," emphasizes MMag. Martin Schaller, CEO of RLB Steiermark.

The invested capital will be used for the technological expansion of the platform, the expansion of the product portfolio, and further targeted internationalization.

As a specialist in the institutional bond market, CMTA AG has established an outstanding position as a technology provider at the interface between the capital market and digitalization with its proprietary trading platform JAMES. Over 1,100 international investors and issuers already benefit from networking via the platform, which uses AI to analyze and optimize the diverse needs of its customers. This makes trading bonds, promissory note loans, and registered bonds more efficient for members of CMTA's buy-side network and cheaper by bringing together matching needs.

Regulatory foundation and international expansion as growth levers

An important milestone for CMTA was the extension of its WAG license by the Austrian FMA at the beginning of 2024. This makes CMTA AG the first securities firm in Austria to offer all central securities services from a single source, including trading on its own account, portfolio management, order execution, and custody.
Since 2022, CMTA has significantly expanded its geographical coverage of the markets it serves and, in addition to the German market, has also established capital market teams focusing on CEE, Italy, and Spain. Together with the established network of RLB Steiermark, synergies are to be leveraged, and further growth opportunities implemented.

"Combining our technological innovation with RLB's market strength enables us to take the next step in our growth – in Europe and beyond," says Müller.

With the entry of RLB Steiermark, **Bernhard Mellitzer**, Head of Capital Markets & Treasury, will also be appointed as a new member of the Supervisory Board of CMTA AG. His many years of experience in the banking sector not only bring valuable strategic perspectives but also represent the spirit of partnership of the new alliance.

Growth that works – for customers, regions, and capital markets

A key objective of the cooperation is to improve the capital market supply for regional and medium-sized issuers – including cities, municipalities, and corporates that previously had only limited access to institutional investors. The combination of a technology platform and a banking network creates new visibility, efficiency, and financing opportunities for these market participants.

The partnership between RLB Steiermark and CMTA AG is thus much more than an investment – it is a sign of the potential of sustainable, digital capital market architecture "Made in Austria."

About CMTA AG

CMTA AG was founded in Graz in 2017 and is now one of the leading technology providers in the European fixed income market. With its JAMES matching platform, the company connects over 1,100 institutional market participants and enables AI-based, efficient trading of bonds, promissory notes, and NSVs. CMTA AG has a comprehensive WAG license and serves customers in several European markets.

About RLB Steiermark

Raiffeisen-Landesbank Steiermark AG is the leading institution of the Raiffeisen Banking Group Styria and one of Austria's most important regional banks. It stands for stability, innovation, and regional responsibility and is active in all key areas of banking, from traditional lending to institutional capital markets.

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(from left to right: Bernhard Mellitzer, Head of Capital Markets & Treasury, RLB Steiermark; Wenzel Dennig, CFO, CMTA; Martin Schaller, CEO, RLB Steiermark; Olivia Pinter, Head of Investment Management; Christoph Müller, Member of the Executive Board, CMTA; Martin Strohmaier, Member of the Executive Board, CMTA)